

Part 1 - Proposed Primary Insured Information - Please PRINT

- Proposed Insured's Name
Logan William Carter, III
- Did you meet with the Proposed Insured in person during the sales and application process? Yes No
- How long have you known the Proposed Insured(s)?
6 mos
- Are you related? Yes No
(If 'Yes', relationship?) _____
- Proposed Primary Insured's
Net Worth \$ 350,000
Household Income \$ 80,000
Household Net Worth \$ 350,000
- Are there existing life, disability or annuity contracts? Yes No
- To the best of your knowledge, is this insurance intended to replace any existing coverage? Yes No
- List any sales materials, including illustrations, used relating to the new application illustrations

- Which rate class was quoted?
Proposed Primary Insured Preferred NT
Proposed 2nd/Other Insured _____
- Indicate underwriting requirement(s)
PI 2nd/OIR
 Jump In / Term Out (if available) Policy Spec Pages Attached
 No Fluid
 Blood / Urine and Vitals (Mini-Exam)
 Blood, Urine, Paramed Exam
 Blood, Urine, Paramed Exam, EKG
 Blood, Urine, Paramed Exam, EKG, Mature Assessment
Note - Mature assessment needed at age 70 or older.
Exam service ordered from _____
- What is the purpose of this insurance?
income replacement
- How was the face amount determined?
needs assessment
- If business insurance, please complete Business Insurance Questionnaire Form 20098.

Part 2 - Proposed Insured / Owner Information

- To your knowledge is any Proposed Insured or the Owner receiving any loans, cash, promises of future benefit, free insurance, or other valuable consideration as an inducement to apply for or become an insured under this life insurance policy? Yes No
- Are you aware that any Proposed Insured or the Owner has been involved in any discussions regarding transfer of ownership of the policy being applied for to a third party, such as (but not limited to) a life settlement company or investor group? Yes No

Part 3 - Owner's Information

- Annual Income \$ 40,000
Net Worth \$ 350,000
- If Owner is a Corporation, what % of stock is owned by Proposed Primary Insured? _____ %
- If Owner is a Limited Partnership, give name of all general partners (Print names)

Part 4 - Notes

Companion Application Name Maryam Ahmad 2-22-74

If your Agent Number is pending, please provide your email address.

Part 5 - Agent's Signature

| Agent Type | Name (Print) | Percent | Agent No./Suffix | Phone & Email |
|------------------|----------------------------------|------------|------------------|--|
| Licensed Agent | <u>TaNoah Morgan</u> | <u>100</u> | <u>8702G-01</u> | <u>240-544-6800</u> <u>+morgan@msagencies.com</u> |
| Additional Agent | Name of Additional Agent (Print) | Percent | Agent No./Suffix | Phone & Email |
| Additional Agent | Name of Additional Agent (Print) | Percent | Agent No./Suffix | Phone & Email |

Individual Life Insurance Application

Part A - Proposed Insured Information

| | | | | | | |
|---|-------------------|--|---|------------------------------|--|--------------------------|
| 1. Name (print first, middle, last) Logan William Carter III | | | 2. Place of Birth - State/Country PA/USA | | 3. Sex <input checked="" type="checkbox"/> M <input type="checkbox"/> F | |
| 4. Home Address (Street, City, State & Zip. If mailing address different, provide in Remarks) 142 36th St NE Washington DC 20019 | | | | 5. Date of Birth 12-27-69 | 6. Issue at Age 49 | 7. SS No. 168-58-3680 |
| 8. Home Phone (202) 267-0535 | Cell Phone () | Work Phone () | 9. E-Mail Address LWillCar3@gmail.com | | 10a. Driver's License # 2544838 | 10b. State DC |
| 11. Are you a citizen of <input checked="" type="checkbox"/> USA <input type="checkbox"/> Other Country | | | 11a. Perm. Res. Card # (include copy) | | 11b. Type of VISA (include copy) | |
| 12. Employer & time employed Self; 5 years | | 13. Occupation (w/specific duties) Barber | | 14a. Annual Income 40000 | 14b. Net Worth 350000 | |

Part B - Owner Information - Relationship, Address, Telephone #, E-Mail, DOB & SSN (If different than Proposed Insured)

Same as PI

Or the survivor(s); while living; thereafter the First Proposed Insured (FPI), unless otherwise provided.

Part C - Beneficiary Information (If a trust - include trustees, trustor, date and tax ID#.)

Primary: The beneficiary is the Owner, unless otherwise provided. (Name, Relationship, Address, Telephone #, E-mail, DOB & SSN)

Maryam Ahmad, wife, 2-22-74, 217-23-1843
address same as PI above sarathecookie@gmail.com

Contingent: (Name, Relationship, Address, Telephone #, E-mail, DOB & SSN)

NIA

If a charitable organization, is this part of the Charitable Matching Gift Death Benefit Rider? (FlexLife II only.) Yes No

A deceased beneficiary's share shall be paid equally to the surviving beneficiaries of the same class, unless otherwise provided.

Part D - Policy Information

1. Product Name: LSW Term 20G
2. Face Amount: 125,000
3. Term Rider Plan: (Whole Life) N/A
4. Term Rider Amount: \$ N/A
5. Universal Life Death Benefit Option
- A - Level
 - B - Increasing
6. Definition of Life Insurance Test (Applies to IUL & UL only except Foundation.)
- GPT
 - CVAT
7. Use of Dividends: (Whole Life) (Choose **only one**.)
- Cash
 - Additions
 - Applied (N/A with EFT)
 - Deposits
 - Flex Term Rider
- One Yr. Term + Adds = \$ _____
- A premium will be charged for this rider.**
- Internal Paid-Up Insurance

8. Riders and Amounts

- Accelerated Benefits (ABR) (Complete ABR Disclosure form)
 - Additional Paid Up
 - Rider Modal Premium \$ _____
 - Rider Single Premium (SPAR) \$ _____
 - Additional Protection Benefit (APB) \$ _____
 - Benefit Distribution Option (BDO) (Read the BDO Disclosure Statements in Part M.)
 - 1. Benefit Distribution Percentage _____ %
 - 2. Duration of Benefit Payments _____ Years
 - Children's Term (CTR) \$ _____
 - Guaranteed Insurability (GIR) \$ _____
 - Disability Income (DIR) 2 Yr 5 Yr \$ _____
 - a. Do you have any disability insurance, including employer sponsored short or long-term coverage? (If yes, give details in Remarks) Yes No
 - Waiver of Premiums (WP) \$ _____
(Annual Premium Waived if applicable)
 - Other _____ \$ _____
- The Death Benefit Protection Rider is automatically added, if eligible.
- Please check this box if you do NOT want this rider. Otherwise, it will be added. There is a minimum premium associated with this rider, and the IncomeBuilder product will have a monthly charge if issue age is over 50.

Part E - Children's Term Rider (CTR) - Applicable for ages 0-16 only (Complete HIPAA for each child.)

1. Complete the following questions for Children's Term Rider only. (Provide Names, Dates of Birth, and SS Numbers of all Children to be covered.)

| Name: | Date of Birth | Social Security No. |
|------------|---------------|---------------------|
| <u>N/A</u> | | |
| | | |
| | | |
| | | |
| | | |

2. To the best of your knowledge: (If 'Yes', give details, including the name and address of any physician in Remarks)
- a. Has a licensed member of the medical profession diagnosed any Child as having Attention Deficit Disorder, dyslexia, autism, mental retardation, or any psychiatric disease? _____ Yes No
 - b. Has a licensed member of the medical profession diagnosed or treated any Child for seizures, juvenile diabetes, scoliosis, hemophilia, cancer, or a heart, lung, or respiratory disease? _____ Yes No
 - c. Does the Proposed Insured/child live with parent? _____ Yes No
 - d. Does any Child take medication prescribed by a doctor? _____ Yes No

Part F - Premium Information

1. Planned Periodic/Modal Premium \$ 122.00

2. Premium Mode Annual Semi-Annual Quarterly Monthly (Electronic Funds Transfer (EFT))

If EFT was selected, you may choose a draft date from the 1st - 28th _____ (If EFT is chosen in #4 below, advanced dating will occur to align the requested draft date with the effective date of your policy.)

If no day is selected, recurring drafts will be initiated on the day of issue. (Policy effective date current)

Single Premium Group Bill No.: _____

3. Automatic Payment of Premium (Whole life only, also known as APL) Yes No

4. Initial Premium Payment Method (Choose one.)

Check/Cash with application (Cash equivalent payment must be accompanied by form 7953.)

COD (collect payment on delivery of policy.)

Draft initial premium (EFT - only available if Monthly is selected in #2.)

If Draft initial premium is selected, the draft will be initiated on the day chosen above in #2, the policy effective date will be advanced dated to this requested day and commissions will not be generated until this advanced date. If no option is selected, coverage under the Conditional Receipt is not available and coverage under a policy (if one is issued to you) will not be effective until we receive your initial premium.

5. Identify the source of funds for premium payment

Income/Savings Home equity Payment by third party Loan/Premium Finance Other: _____

6. Send premium notices to: Owner Proposed Insured Other: (street, city, state & zip) _____

7. Bank Information (Complete if Monthly EFT is selected)

I authorize the National Life Group to draft payments from my account Checking Savings

Name of Bank: _____ Name on Account: _____

Bank Routing No. (9 digits)

| | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|
| : | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|

Customer Account No. (Do not include check number)

| | | | | | | | | | | | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| : | | | | | | | | | | | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

Please check this box if you agree that premiums may be deducted if the premium amount increases by \$25 of the amount included above. You will be given prior notification for any draft amounts that exceed this \$25 limit.

I understand that recurring premiums will be initiated on my chosen draft date, however, they may take several days to clear my account.

Depositor's Mailing Address: _____

Depositor's Email Address: _____ Depositor's Phone No: _____

Depositor Signature: (If not Applicant/Owner) (Exactly as it appears on bank records) _____

Part G - Juvenile Coverage - Applicable for Ages 0-17 only (Complete HIPAA for each child. The entire application must be completed for minor age applicants.)

Complete the following questions for Juvenile Coverage only:

1. Does the Proposed Insured/child live with parent? _____ Yes No
(If 'No', explain in Remarks. Give name & relationship of person with whom the PI lives.)

2. Amount of Insurance in force on Proposed Insured, the Applicant and other members of Proposed Insured's family:

| | Company | Amount In-Force | Amount Applied for |
|--|------------|-----------------|--------------------|
| Applicant | <u>N/A</u> | \$ _____ | \$ _____ |
| Proposed Insured's father | _____ | \$ _____ | \$ _____ |
| Proposed Insured's mother | _____ | \$ _____ | \$ _____ |
| Brothers and sisters of Proposed Insured (If none, so state) | Age _____ | \$ _____ | \$ _____ |
| | _____ | \$ _____ | \$ _____ |
| | _____ | \$ _____ | \$ _____ |

Part H - Recent Applications, Inforce Coverage, and Replacement Information (All questions must be answered.)

1. Do you have any inforce life insurance or annuity contracts including long term care insurance or riders? (If yes, provide details) Yes No

| Company | Policy Number | Date Issued | Amount of Coverage | ADB Coverage | To be Replaced | 1035 Exchange |
|---------------|---------------|-------------|--------------------|--------------|---|--------------------------|
| Colonial Life | 8393309330 | 8/7/15 | \$100,000 | | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |
| | | | | | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> |

2. Have you ever applied for life, health, or disability insurance or reinstatement of same, which was declined, postponed, rated or modified in any way? Yes No

3. Within the past 12 months have you applied for or do you have any applications pending for life or disability insurance? Yes No

4. Is the policy or rider being applied for intended to replace any inforce life insurance or annuity contract(s) including long term care insurance or riders? Replacement includes surrender, lapse, reissue, conversion, reduction in coverage, premium or period of coverage of any life, disability income or annuity contract. (If yes, replacement forms must be provided) Yes No

5. Is the Proposed Insured or Owner considering using funds from an inforce life or annuity contract to fund the policy or rider being applied for? (If yes, replacement forms must be provided) Yes No

Part I - General Information about the Proposed Insured (If yes, provide details in Remarks)

1. During the last 5 years have you plead guilty to or been convicted of any moving vehicle violations or DUI or have you had a suspended license? Yes No

2. Have you ever been convicted of a felony or misdemeanor? (If 'Yes', complete form 20087.) Yes No

3. Have you been or are you currently involved in any bankruptcy proceedings that have not been discharged? (If 'Yes', provide type & date discharged) Yes No

4. Do you participate in any type of racing, scuba diving, aerial sports, mountain climbing, BASE or bungee jumping, or cave exploration? (If 'Yes', complete form 1480) Yes No

5. Do you participate in any aviation activity other than as a fare paying passenger? (If 'Yes', complete form 1480) Yes No

6. During the next 2 years do you intend to travel or reside outside of the USA for more than 2 weeks in a year? (If 'Yes', complete form 1480) Yes No

7. Have you been offered any cash incentive or other consideration (such as free insurance) as an inducement to apply for or become an insured under this life insurance policy? Yes No

8. Have you been involved in any discussions about the possible sale or transfer of this policy to an unrelated third party, such as (but not limited to) a life settlement company or investor group? Yes No

Part J - Health History of the Proposed Insured (Give details, dates & results for any 'Yes' questions in Remarks). Complete Part J if money was collected with the application or an exam is not being done.

| 1. Name and Address of Personal Physician and all other medical specialists seen, (If none, so state) | Date last Seen | Reason consulted & outcome |
|---|----------------|---|
| Shanique Lankford (202) 407-7747 4 Atlantic St SW Washington DC | 11/20/17 | Routine physical; normal results no follow up or prescriptions |

2. Height 5'9" Weight 250 Have you gained or lost weight during the last 12 months? (If yes, provide details below.) Yes No

Remarks: _____

3. Are you taking any medications? (If yes, list type, dose, frequency and reason/diagnosis in the Remarks section.) Yes No

4. Have you used any type of product containing tobacco or nicotine within the last five years? Yes No
Product Type: _____ Frequency: _____ Date Last Used: _____

5. Within the past 5 years have you worked less than full time, received or applied for disability or worker's compensation? Yes No

Part J - Health History of the Proposed Insured (Continued)

6. In the past 10 years have you ever been diagnosed, treated, tested positive for, or been given medical advice by a member of the medical profession for: (If yes, provide details including treating physician contact information.)
- a. Any disease or abnormal condition of the heart, circulatory system, high blood pressure, high cholesterol, irregular heartbeat, murmur, rheumatic fever, coronary artery disease, chest pain, angina, transient ischemic attack or stroke? Yes No
 - b. Any disease of the lungs or respiratory system, sleep apnea, emphysema, asthma, bronchitis, tuberculosis, allergies or disorder of the nose or throat? Yes No
 - c. Any digestive system disease, including ulcer, chronic indigestion, liver, stomach, intestine or pancreas disorder, hepatitis, cirrhosis, jaundice, esophagus disorder, gallbladder disorder, or colon disorder? Yes No
 - d. Any disorder of the nervous system, epilepsy, convulsions, paralysis, brain or eye disorders? Yes No
 - e. Any spine, hip, knee, shoulder, back, bones, muscles, arthritis, rheumatism, joints, skin, thyroid, gout or other gland disorder? Yes No
 - f. Any urinary system disease including protein, sugar or blood in urine, kidney infection or stones, disorder or disease of the breast, prostate or bladder, or pelvic organs? Yes No
 - g. Any depression, anxiety, bipolar, schizophrenia, attention deficit disorder (ADD), or any other developmental or psychological condition including Alzheimer's, Dementia, or Post Traumatic Stress Disorder (PTSD)? Yes No
 - h. Any anemia, hemophilia or disorders of the blood other than Acquired Immune Deficiency Syndrome (AIDS), Human Immunodeficiency Virus (HIV)? Yes No
 - i. Human Immunodeficiency Virus (HIV), Acquired Immune Deficiency Syndrome (AIDS), or have you tested positive for exposure to or been diagnosed with HIV or AIDS? Yes No
 - j. Any cancer, polyp, other tumors? Yes No
 - k. Diabetes or high blood sugar? Yes No
 - l. Amputation due to disease or other medical condition? Yes No
 - m. Ataxia, transverse Myelitis, Myasthenia Gravis, Autoimmune Disorder such as Lupus, Blindness, or Post Polio Syndrome? Yes No
 - n. Parkinson's disease, Muscular Dystrophy, Huntington's Chorea, Motor Neuron Disease, Lou Gehrig's Disease (ALS), or Multiple Sclerosis? Yes No
 - o. For the past 5 years only: any shortness of breath, dizzy spells, unconsciousness, headaches, or memory loss? Yes No
7. In the past 10 years have you used marijuana, cocaine, heroin, or any other illicit drug or controlled substance, been advised by a physician to discontinue or reduce alcohol or drug intake, used drugs not prescribed by a physician, or been a member of a support group such as NA or AA? Yes No
8. Within the past 5 years have you:
- a. Consulted with a physician other than your personal physician or had x-rays, electrocardiograms, heart catheterization or other diagnostic tests, except those related to the Human Immunodeficiency Virus (AIDS Virus)? Yes No
 - b. been admitted to a hospital, or been advised or plan to enter a hospital for observation, operation or treatment of any kind? Yes No
9. Do you have any pending appointments with any medical professional? Yes No
10. Has a parent or sibling been diagnosed or treated by a health professional for cancer, heart disease, Huntington's Disease or polycystic kidney disease? Yes No
11. Do you currently:
- a. Use or require the use of any mechanical or medical devices such as: a wheelchair, walker, multi-prong cane, hospital bed, dialysis machine, respirator oxygen, motorized cart or stair lift? Yes No
 - b. Need help, assistance or supervision for: bathing, eating, dressing, toileting, walking, transferring, or maintaining continence? Yes No
 - c. Need help, assistance or supervision in: taking medication, doing housework, laundry, shopping or meal preparation? Yes No
12. During the past 5 years have you been diagnosed, treated, tested positive for, or been given medical advice by a member of the medical profession for: Falls, Paralysis, Numbness, Tremors, Imbalance, or any condition which causes limited motion? Yes No
13. During the past 5 years have you been diagnosed, treated, tested positive for, or been given medical advice by a member of the medical profession for: memory loss, confusion, amnesia? Yes No

| 14. Family History | Age if alive | Age at death | Cause of death |
|--------------------|--------------|--------------|---------------------------|
| Father | _____ | 59 | unknown; father not known |
| Mother | 69 | _____ | _____ |

Part M - Agreement & Authorization

I represent all information in this application or an amendment, including all Social Security Numbers, and any medical exam is complete and true. I understand all such information and this application shall be part of any policy issued.

I understand and agree that all answers given above and in any medical exam are to the best of my knowledge and belief complete and true. All such answers and this application shall be part of any contract issued. I have read the PRENOTIFICATIONS, including the notices required by the Fair Credit Reporting Act and MIB, Inc. ("MIB"). To the extent allowed by law, I waive all rights governing disclosure of medical exams or treatment. I authorize any medical practitioner or facility, insurer, MIB and any other organization or person that has any records or knowledge of me or my health to give such information to the Company or its reinsurers. I authorize the Company to request a copy of my driving record(s) from the state motor vehicle department. I understand and I authorize the Company, or its reinsurers, to make a brief report of my personal health information to MIB. This authorization is valid for 30 months (or the length of time as per state regulation) from the date signed and a photocopy shall be as valid as the original. I also certify, under the penalties of perjury, that the Social Security Number of the Proposed Insured and Applicant/Owner (if different) is correct.

I wish to be interviewed if an investigative consumer report is prepared.

The Company may make administrative corrections and changes to this application and attach them as an amendment to the policy at issue. Acceptance of any policy issued on this application will ratify and will be notice of any such change made. I understand and agree that: (1) I will notify the Company if any statement or answer given in this application changes prior to delivery and acceptance of the policy; and (2) Except as otherwise stated in any Conditional Receipt, no insurance will take effect unless the first full modal premium is paid and a policy is delivered and accepted while the health and insurability of any proposed insured continues, without material change, to be as represented in the application.

The Agent taking this application has no authority to make, change or discharge any contract hereby applied for. The Agent may not extend credit on behalf of the Company. No statement made to or information acquired by any representative of the Company shall bind the Company unless set out in writing in this application.

Any person who knowingly presents a false statement in an application for insurance may be guilty of criminal offense and subject to penalties under state law.

Benefit Distribution Option Rider Disclosure Statements:

- Under this rider, all or a portion of the policy's Death Benefit proceeds that become payable will be paid as a set of Benefit Payments to the Beneficiary. The Beneficiary of the policy will not be able to change the terms in which the Benefit Payments are paid out.
- A request to increase the Policy's base Face Amount in accordance with its provisions which has been underwritten and approved by us may also include a request to terminate the Benefit Distribution Option.
- In accordance with IRS rules and regulations, a portion of each Benefit Payment is reportable as interest income that may be taxable. We will annually report this interest income to the Beneficiary and the IRS as required.

Part N - Signatures

Signed at (City & State) Lanham, MD Date (mm/dd/yyyy) _____

Proposed Insured age 18 & up (Note: AL - Age 19, MS - Age 21)
(Under 18, Parent or Legal Guardian)

Applicant/Owner (If Owner is other than Proposed Insured or a Minor.)

Soliciting Agent/Representative (Sign name in full)

(Witness)

(Exercise of AIO Only)
Owner of Base Policy