


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
-
-

Contact Information

Name *	Kevin Stahl
Phone Number *	(360) 506-9110
Email *	kevstahl@icloud.com
Address *	 301 Parkside Loop Chehalis, WA 98532 United States
Planned Business Location (retail, office space, suite, home based) *	Office in Centralia, WA
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	I have been captive for the last 7 years
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	Captive and saw the post from Michael about how I eventually people get pushed around enough to leave. I am there and know you guys have helped my business with CAC and AE. I have another offer to go Indy, but I have grown to trust you guys and want to see what you guys have prior to the move
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Options for P/C, and commercial
What is Your Timeline in Making a Decision: *	60-90 days

Present Agency Information:

Current Written Premium? (Captive/Independent) *	1,098,000
PL%- VS - CL% ratio: *	80 personal lines 20% commercial
Lead Carrier(s): *	Current captive company
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	Estimating 400,000 first year and 400k plus each year after
Estimated Commission Income Year 1, 2, 3: *	Unknown
Primary Sales Initiatives: *	Retention and working for client not company
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	Misdemeanor DUI 20 years ago
Date Signed: *	Monday, December 13, 2021

DocuSigned by:

BF36CC1342C9463...