



**Please Complete, Sign and Fax to 1-866-275-1213 or
Email to Taylor@CareerInsuranceAgents.com**

This non-disclosure agreement (Agreement) is between Career Insurance Agents, (CIA) and Alex McMichael (Prospect). Whereas CIA and Prospect wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospect with an original copy "Draft" of its standard Agency/Agent contract (contract). In addition, CIA will provide Prospect with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
2. Prospect agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
3. Upon request of CIA, Prospect will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
5. The validity and performance of this contract are governed by the laws of the State of Colorado.
6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Career Insurance Agents:

Prospect:

Print Name _____

Print Name Alex McMichael _____

Signature _____

Signature  _____
F1AFBA35F6E44CA...

Title _____

Title Owner/Agent _____

Date _____

Date 12/13/2021 _____

Career Insurance Agents Prospective Agent Questionnaire

***All Information is held in strictest confidence.**

Please complete the information below and either Fax to: 1-866-275-1213 or
Email to Taylor@CareerInsuranceAgents.com

How did you hear about CIA:

1. **Contact Information:** **Date:**
12/13/2021
 Name: Alex McMichael
 Address: 403 Mallory Circle
 City: Loganville State: GA Zip Code: 30052
 Office PH: 7067170841 Cell PH: 7067170841 Fax: none
 Preferred Email: alex.mcmichael@yahoo.com

2. **Planned Business Location:** *(retail, office space, suite, home based)* Home or executive office

3. **Tell us about your background:** *(Insurance, Financial, Tax Prep., what you did before...)*
15 year P&C, Life agent

4. **Describe Your Present Situation:** *(Captive or Independent Agency...Motivation for exploring options?)*
Independent agent

5. **What are Your Most Important Needs:**
Carriers and operational support

6. **Please describe your typical Customer Profile:** *(Preferred PL, Non-Standard PL, or Commercial – what segments...?)* Preferred PC, Commercial

7. **What is Your Timeline in Making a Decision:** 6 months

8. **Present Agency Information:**
 Written Premium Volume: 800000
 PL% vs. CL% Split: 725000 vs 75000
 Lead Carrier(s): AutoOwners, Mercury, Travelers

9. **Plans going forward:**
 Estimated Premium Year 1, 2, 3: 800000 1200000 1600000
 Estimated Commission Income Year 1, 2, 3: 120k 180k 240k
 Primary Sales Initiatives:
Referral based business: Mortgage, captive agents, COI

10. **Additional Information:** e.g., non-completes, previous criminal convictions, carrier terminations, bankruptcy, etc...
None