## **CIA Prospective Agent Non-Disclosure**

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy  $\hat{a} \in \mathbb{C}$  Draft $\hat{a} \in \bullet$  of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.

2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.

3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.

4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.

5. The validity and performance of this contract are governed by the laws of the State of Colorado.

6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information	
Name *	Jay Sandlin
Phone Number *	(256) 740-9001
Email *	jaysandlin42@gmail.com
Address *	Solution671 Cox Creek Pkwyflorence, AL 35630United States
Planned Business Location (retail, office space, suite, home based) *	Commercial office space (owned) 671 Cox Creek Pkwy, Florence, AL 35630
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	Exclusive Agent with Allstate, 10 year established, licensed and practicing in AL, MS, TN, GA, securities licensed/ Professional author- comic books, prose, short stories, 20+ releases with an international following, professional podcaster (retired)
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	Currently an exclusive agent with Allstate for ten years and seeking new options after so many frequent changes to the Allstate agent agreement (compensation, hiring practices, cash flow, and required phone systems). Looking for more freedom to run an independent agency based on hiring remote sales force to provide amazing rates through multiple providers. Also looking for more freedom to pursue travel for my comic book career, as in 2022 I will have more releases and signing tours at shops and conventions.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	A book of business comparable to my current size (1.5 million) with excellent providers for personal lines insurance,

	based around homeowners with multiple autos and small children. Also, a VOIP which actually works.
What is Your Timeline in Making a Decision: *	6–12 months but may remain where I am until the right opportunity comes along.
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	1.5 million
PL%- VS - CL% ratio: *	n/a
Lead Carrier(s): *	Allstate
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	n/a
Estimated Commission Income Year 1, 2, 3: *	n/a
Primary Sales Initiatives: *	n/a
Additional Information: non– completes, previous criminal convictions, carrier terminations, bankruptcy, etc… *	I have no criminal record, terminations or bankruptcies of any kind. The only non-compete would be with the EA Allstate agreement.
Date Signed: *	Monday, December 6, 2021

DocuSigned by: Jay Sandlin 9ADC652DF31C492...