


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Xavier Herrera
Phone Number *	(602) 574-7770
Email *	Xherrera24@ymail.com
Address *	 2850 e detroit Chandler, Arizona 85225 United States
Planned Business Location (retail, office space, suite, home based) *	Suite & Home Based
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Over 9 years as Captive Agent.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	<p>I've been a captive agent over 9 years with Liberty Mutual. LM is going through one of the biggest transitions they've ever had for their Field Sales channel. The benefits were hyped prior to the actual numbers coming out. I've researched the independent route for about two years. I waited until we had actual compensation figures to review for LM's change. I feel CIA has a great record of satisfaction amongst their agents from things I've heard on the FB page. I'd love to review benefits, plans, and processes with someone to better understand what CIA can offer.</p>
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Competitive compensation, system support, and an agile executive team that can make changes when needed not in 1-2 years.

What is Your Timeline in Making a Decision: * 2-4 months

Present Agency Information:

Current Written Premium? (Captive/Independent) * Captive \$211k ytd as of Oct 2021

PL%- VS - CL% ratio: * N/A via LM

Lead Carrier(s): * LM, PROGRESSIVE, STILLWATER, FOREMOST

Plans going forward:

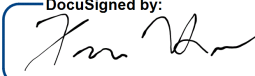
Estimated Premium Year 1, 2, 3: * 350k, 400k, 500k.

Estimated Commission Income Year 1, 2, 3: * 40k, 60k, 100k.

Primary Sales Initiatives: * Increase Auto Sales. Premium/Business is currently primarily Home.

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * None

Date Signed: * Thursday, November 18, 2021

DocuSigned by:

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