

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name * Johnny Jackson

Phone Number * (210) 287-0681

Email * johnnyleejacksonjr@gmail.com

Address * 
9834 roan lodge
San antonio, Tx 78251
United States

Planned Business Home based to eventual store front
Location (retail, office space, suite, home based) *

Tell us about your background (Insurance, Financial, Tax Prep., what you did before) * Insurance sales

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *

I am currently a captive agent working for Nationwide for the last 6 years and state farm for 2 1/2 years prior to that. I have always planned on becoming an independent agent and I feel that i shouldn't be waiting any longer. I have experienced the difference between being a producer for a local state farm agent where every single policy counts, whereas with Nationwide, volume is prioritized and not necessarily the quality of business. I want to be proud of my own book of business and really provide all options that are beneficial and needed for my clients. The more obvious reasons of motivation are of course freedom and better commissions.

Please describe your typical Customer Profile Personal Lines

What are your most important needs? * Marketing

What is Your Timeline in Making a Decision: First quarter of 2022
*

Present Agency Information:

Current Written Premium? (Captive/Independent) * \$600,000

PL%– VS – CL% ratio: * 100 vs 0

Lead Carrier(s): * Nationwide

Plans going forward:

Estimated Premium Year 1, 2, 3: * \$550k

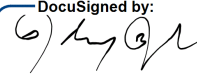
Estimated Commission Income Year 1, 2, 3: * 80k, 100k

Primary Sales Initiatives: * Multilining and referrals

Additional Information: non-completes, previous criminal convictions,

carrier terminations,
bankruptcy, etcâ€¡ *

Date Signed: * Tuesday, November 1, 2016

DocuSigned by:

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