


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

<b>Name *</b>	Harley Barker
<b>Phone Number *</b>	(804) 815-6781
<b>Email *</b>	<a href="mailto:quotemyinsurance@icloud.com">quotemyinsurance@icloud.com</a>
<b>Address *</b>	 2724 Echo Hall Terr Hayes, VA 23072 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	Office space & Home
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	4th year agent, career in sales positions
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *</b>	I am an agent at an agency that recently went independent from Nationwide. It has been mismanaged for years and I was originally planning to buy the agency, but a large broker company from New York has offered way more than I'm comfortable paying for the business. I currently average \$45-50k in new premium monthly, and have a book of about \$700k in annual premium. I am exploring my options and would prefer to start my own agency as oppose to go elsewhere.
<b>Please describe your typical Customer Profile</b>	Commercial Lines
<b>What are your most important needs? *</b>	Carrier options
<b>What is Your Timeline in Making a Decision: *</b>	2-3 months tops

Present Agency Information:

<b>Current Written Premium? (Captive/Independent) *</b>	700k
<b>PL%- VS - CL% ratio: *</b>	50/50
<b>Lead Carrier(s): *</b>	Nationwide, Main Street America, Utica First, NCCI

Plans going forward:

<b>Estimated Premium Year 1, 2, 3: *</b>	400k, 800k, 1.2 million plus
<b>Estimated Commission Income Year 1, 2, 3: *</b>	40k, 80k, 120k
<b>Primary Sales Initiatives: *</b>	To build a strong agency and own my own book of business by providing my clients top notch service and doing what I say I will.
<b>Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦! *</b>	None
<b>Date Signed: *</b>	Tuesday, November 23, 2021

DocuSigned by:  
  
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