


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Kaysee Rosario
Phone Number *	(325) 733-1333
Email *	kaysee@silverthorneins.com
Address *	 1150 N 2nd St Suite 100 Abilene, Texas 79601 United States
Planned Business Location (retail, office space, suite, home based) *	Office Space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	<p>3 years ago Nathan (owner) bought his book of business from another independent agency that he was a partner at. We were able to keep most of our clients and have grown since we moved, but we are looking for a group so that we access to more carriers so that we can grow even more.</p>
Please describe your typical Customer Profile	Commercial Lines
What are your most important needs? *	Access to more carriers, support for new producers
What is Your Timeline in Making a Decision: *	3-6 months
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	3,632,000 (independent)

PL%- VS - CL% ratio: * 40% PL and 60% CL

Lead Carrier(s): * Direct appointments: Safeco, State Auto, Liberty Mutual

Plans going forward:


Estimated Premium Year 1, 2, 3: * 2022: 4.5mil 2023: 5.5mil 2024: 6.5 mil

Estimated Commission Income Year 1, 2, 3: * 2022: 585K 2023: 715k 2024: 845,000

Primary Sales Initiatives: * word of mouth, referrals, reaching out to realtors and mortgage brokers

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * n/a

Date Signed: * Tuesday, November 30, 2021

DocuSigned by:

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