


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

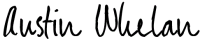
1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

<b>Name *</b>	Austin Whelan
<b>Phone Number *</b>	(309) 738-2732
<b>Email *</b>	<a href="mailto:austinwhelan96@gmail.com">austinwhelan96@gmail.com</a>
<b>Address *</b>	 5601 Eastern Ave Unit I6 Davenport, IA 52807 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	Start Home Based and Move to office Space
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	Agent Team Member- State Farm
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *</b>	I am currently an Agent Team Member for a State Farm Agent. I have made the decision that I want to be an Agent in the independent area so I can help more people and I want the ability to grow my own book. Through my research it seems that CIA is one of the best in the business for this opportunity.
<b>Please describe your typical Customer Profile</b>	Personal Lines
<b>What are your most important needs? *</b>	Automation, support, multiple solutions for customers
<b>What is Your Timeline in Making a Decision: *</b>	Within the next year, within 6 months if the opportunity is right

Present Agency Information:

<b>Current Written Premium? (Captive/Independent) *</b>	\$325,000 since July 2020- Captive @ SF
<b>PL%- VS - CL% ratio: *</b>	99% PL 1% CL
<b>Lead Carrier(s): *</b>	State Farm
Plans going forward:	
<b>Estimated Premium Year 1, 2, 3: *</b>	\$480,000, \$540,000, \$600,000. Would like over \$1,000,000 book by the end of year 3 after lapse can
<b>Estimated Commission Income Year 1, 2, 3: *</b>	\$40,000, \$60,000, \$100,000. assuming renewal commissions on top of new business with 25% lapse can
<b>Primary Sales Initiatives: *</b>	Networking, outbound calling, internet leads, social media
<b>Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *</b>	None of the Above
<b>Date Signed: *</b>	Friday, November 12, 2021

DocuSigned by:  
  
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