


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

<b>Name *</b>	Tyler Pahl
<b>Phone Number *</b>	(817) 692-4292
<b>Email *</b>	<a href="mailto:tylerpahl11@yahoo.com">tylerpahl11@yahoo.com</a>
<b>Address *</b>	 6124 amberjack trl fort worth, tx 76179 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	office space and home based
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	7+ years as both captive and independent p&c agent
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *</b>	currently a producer at an independent agency. I'll be branching out in a year and purchasing my book of business from my current employer. I can either go with their affiliated aggregator program, or pay \$2500 to get out and join another aggregator. Wanting to compare other options out there to see what's best for me and what works best with my existing book of business. I do about 80% personal lines P&C and 20% commercial. I also do some life insurance as well.
<b>Please describe your typical Customer Profile</b>	Personal Lines
<b>What are your most important needs? *</b>	cost, long term goals, buyout/change requirements, splits

**What is Your Timeline in Making a Decision: \*** Goal Jan 1 2023

Present Agency Information:

**Current Written Premium? (Captive/Independent) \*** independent about 1,000,000 book of business

**PL%- VS - CL% ratio: \*** 90% PL vs 10% CL, just started writing commercial a few months ago

**Lead Carrier(s): \*** safeco, progressive, mercury, germania, allstate, travelers, nationwide

Plans going forward:

**Estimated Premium Year 1, 2, 3: \*** about 360,000 per year. Ideally growth once customer service or other producers are hired, right now its just me

**Estimated Commission Income Year 1, 2, 3: \*** \$1M book of business, plus about 360,000 new business. so about 1,360,000 premium, lets say 14% commission \$190,400 commission

**Primary Sales Initiatives: \*** customer referrals, COI's, facebook, google to name a few

**Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ \*** none

**Date Signed: \*** Wednesday, November 17, 2021

DocuSigned by:  
  
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