


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Jarrett Spencer
Phone Number *	(804) 317-1340
Email *	jspencer2478@yahoo.com
Address *	 2487 Pendower Lane Keswick , Virginia 22947 United States
Planned Business Location (retail, office space, suite, home based) *	Charlottesville VA
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	18 year Executive Sales Rep for Liberty Mutual
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	<p>Hello,</p> <p>I've been a successful captive agent for eighteen years. It's time to open an independent agency to truly grow a profitable book and have multiple companies to support my clients needs. I typically write between 400K-500k new business premium annually. I would appreciate the opportunity to work with CIA. Your agency model and systems seem to align perfectly with what I'm looking to accomplish.</p>
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Systems/processes

What is Your Timeline in Making a Decision: * 90 days

Present Agency Information:

Current Written Premium? (Captive/Independent) * 425k

PL%- VS - CL% ratio: * all PL

Lead Carrier(s): * Liberty Mutual

Plans going forward:

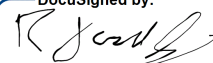
Estimated Premium Year 1, 2, 3: * 500

Estimated Commission Income Year 1, 2, 3: * 75k, 150k, 300k just PL not including life or commercial

Primary Sales Initiatives: * Grow to a 10 mil book as fast as possible

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * NA

Date Signed: * Tuesday, November 16, 2021

DocuSigned by:

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