


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
- 
-

---

**Contact Information**

<b>Name *</b>	Matthew Baker
<b>Phone Number *</b>	(702) 802-8665
<b>Email *</b>	<a href="mailto:capitolchief@gmail.com">capitolchief@gmail.com</a>
<b>Address *</b>	 800 Sunrise Pl SW Apt C6 Issaquah, WA 98027 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	Kansas City area
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	Currently work as a sales trainer for Clearcover. Previously was a trainer with American family , and was an American family agent in Las Vegas for three years.
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *</b>	I thrive in a sales environment. I was previously an agent with American family insurance in Las Vegas. I did well, but I realized being captive is not for the long term. I am wanting to get back into the agency game, this time independent. I am currently located in Washington state, but will most likely move back to the Kansas City area (this is not set in stone, but probable).
<b>Please describe your typical Customer Profile</b>	Personal Lines
<b>What are your most important needs? *</b>	Great income potential, book ownership, independence, great carriers
<b>What is Your Timeline in Making a Decision: *</b>	2-4 months , open business in summer 2022

---

**Present Agency Information:**

---

**Current Written Premium?  
(Captive/Independent) \*** 0

**PL%- VS - CL% ratio: \*** Na

**Lead Carrier(s): \*** Na

Plans going forward:

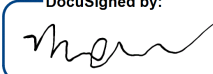
**Estimated Premium Year 1, 2, 3: \*** 500000, 700000, 900000

**Estimated Commission Income Year 1,  
2, 3: \*** 70000, 100000, 150000

**Primary Sales Initiatives: \*** COI development , networking, internet leads

**Additional Information: non-  
completes, previous criminal  
convictions, carrier terminations,  
bankruptcy, etcâ€¦ \*** Na

**Date Signed: \*** Sunday, October 31, 2021

DocuSigned by:  
  
9D230CF18AD6427...