

## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
- 
-

---

**Contact Information****Name \*** Shellye Biser**Phone Number \*** (512) 722-7150**Email \*** [shellye@blanket.com](mailto:shellye@blanket.com)**Address \***   
2409 Rocky Ridge Loop  
Canyon Lake, TX 78133  
United States**Planned Business Location (retail, office space, suite, home based) \*** Agency Headquarters in Miami – Principal Producer works from home office in Texas**Tell us about your background (Insurance, Financial, Tax Prep., what you did before) \*** Licensed P&C Agent since 2005. Have worked in personal lines for a total of 26 years**Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) \*** Our agency in a startup digital insurance agency that launched our life insurance product in 2020. Within the 1st month we had over 800 applications and converted approx. 1/3 to policies. We are expanding to offer P&C products in early 2022 and are looking for direct access to major carriers like Nationwide, Travelers, Safeco, etc. We are licensed in all 50 states.**Please describe your typical Customer Profile** Personal Lines**What are your most important needs? \*** Direct carrier access with API integration**What is Your Timeline in Making a Decision: \*** We hope to launch our P&C digital products early 2022

---

**Present Agency Information:**

---

<b>Current Written Premium? (Captive/Independent) *</b>	\$5,000,000 (life) – Independent Agent
<b>PL%- VS – CL% ratio: *</b>	100% – 0%
<b>Lead Carrier(s): *</b>	None
Plans going forward:	
<b>Estimated Premium Year 1, 2, 3: *</b>	\$5,000,000, \$6,000,000, \$7,500,000
<b>Estimated Commission Income Year 1, 2, 3: *</b>	\$550,000, \$780,000, \$975,000
<b>Primary Sales Initiatives: *</b>	Our corporation is heavily backed by investors specializing in digital marketing
<b>Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *</b>	New Startup Agency with Life and P&C Agents licensed in all 50 States
<b>Date Signed: *</b>	Monday, November 1, 2021

DocuSigned by:  
  
23A2319CAA9A48A...