


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Nate Sammler
Phone Number *	(515) 865-6532
Email *	Nsammler@yahoo.com
Address *	 6530 orchard drive West des moines , Iowa 50266 United States
Planned Business Location (retail, office space, suite, home based) *	West des moines or ankeny iowa
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	13 year state farm agent
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	Captive to independent options. Growth has become stagnant due to many corporate changes. Want to better help clients and not lose so much due to things out of my control. I'd be a year out before I make a change so I can appropriately plan, build new business models and systems etc. And pocket as much as I can to build ample reserve to start up on my own.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Best complimentary systems for independent
What is Your Timeline in Making a Decision: *	1 year to maybe 15 months

Present Agency Information:

Current Written Premium? (Captive/Independent) *	3.75M
PL%- VS - CL% ratio: *	75-25
Lead Carrier(s): *	State Farm
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	180k, 240k, 300k
Estimated Commission Income Year 1, 2, 3: *	Depends on commission schedule but can calculate from above based on schedules from carriers
Primary Sales Initiatives: *	Growth fast and furious for 10 years, then have staff pretty much run and keep growth last 10 years or so I'd own book
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦! *	Nothing really, sf has 1 year no solicitation
Date Signed: *	Wednesday, September 29, 2021

DocuSigned by:

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