


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Michael Alfaro
Phone Number *	(224) 402-5246
Email *	michael-alfaro@hotmail.com
Address *	 3068 Chalkstone Ave Elgin, IL 60124 United States
Planned Business Location (retail, office space, suite, home based) *	Start home based, but goal is to have an office space with multiple employees
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Currently selling P&C and L&H for State Farm. Previously I was a Team Lead at a financial service company overseeing 50+ employees
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	My current experience with State Farm has shown me what it would be like to be under a captive agency, which isn't something I want to be in. I would like to have some control on the products and services I offer.
Please describe your typical Customer Profile	Life
What are your most important needs? *	Control of income and schedule.
What is Your Timeline in Making a Decision: *	3 months
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	120000

PL%- VS - CL% ratio: * 2

Lead Carrier(s): * State Farm

Plans going forward:

Estimated Premium Year 1, 2, 3: * 150000

Estimated Commission Income Year 1, 2, 3: * 100000

Primary Sales Initiatives: * Improve prospecting and pipeline activities

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * None

Date Signed: * Thursday, September 30, 2021

DocuSigned by:
Michael Alfaro
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