

## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

**Name \*** John Bradshaw

**Phone Number \*** (301) 213-8175

**Email \*** [johnbradshaw@gmail.com](mailto:johnbradshaw@gmail.com)

**Address \***   
3400 Tudor Dr  
Adamstown, MD 21710  
United States

**Planned Business** Office Space

**Location (retail, office space, suite, home based) \***

**Tell us about your background (Insurance, Financial, Tax Prep., what you did before) \*** I own (currently own) a successful property management business

**Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) \***

I am a successful buy and hold real estate investor and property management business owner. I love the recurring revenue business model, but after 7 years of working on my property management business I am having a hard time scaling due to owner turnover (selling rental properties) and the amount of time it takes to properly qualify new owners / properties and manage them well. I have a friend who has been in the P&C insurance business for 15 years and I have been impressed by his ability to scale with 90% retention rates and a relatively low touch service model. I've included my LinkedIn profile below. I don't have P&C experience, but I have a ton of contacts in the real estate industry (the focus of my business plan) and have administrated many insurance claims through the years as a property manager. I am an Army veteran, an extremely hard worker, and hold an MBA with

a concentration in finance.

<https://www.linkedin.com/in/johndavidbradshaw/>

**Please describe your typical Customer Profile** Personal Lines

**What are your most important needs? \*** P&C (Real Estate)

**What is Your Timeline in Making a Decision:** ASAP (Flexible Though)  
\*

Present Agency Information:

**Current Written Premium? (Captive/Independent) \*** NA

**PL%- VS - CL% ratio: \*** NA

**Lead Carrier(s): \*** NA

Plans going forward:

**Estimated Premium Year 1, 2, 3: \*** NA

**Estimated Commission Income Year 1, 2, 3: \*** NA

**Primary Sales Initiatives: \*** NA

**Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦** \* None

**Date Signed: \*** Thursday, September 23, 2021

DocuSigned by:  
*John Bradshaw*  
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