## **CIA Prospective Agent Non-Disclosure**

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

## **Contact Information**

Name *	Charlie Hernandez
Phone Number *	(956) 454–3076
Email *	cxh2075@gmail.com
Address *	1702 Brush Creek Drive San Antonio, Texas 78248 United States
Planned Business Location (retail, office space, suite, home based) *	Home Based to start then Office Space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	Operations – Education. Recently started a life and health agency
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	VP of Operations for a couple of charter networks and while I am still working in the industry, I have decided to go into the insurance business. At first I was about to sigh on with State farm, but after reading reviews, decided not to go through when offered to interview for a site. Have a friend who has gotten me appointed with carriers in both health and life. Been able to pickup a few clients, but also waiting for open enrollment to start. Do have my P&C license and would like to add carriers to be able to market to my clients as well.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs?	Access to carriers
What is Your Timeline in Making a Decision: *	ASAP

Present Agency In	formation:
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**Current Written Premium?** Independent

(Captive/Independent) \*

PL%- VS - CL% ratio: \* NA

Lead Carrier(s): \* Health - Ambetter, Oscar, Molina, Blue Cross, Transamerica,

National Life, Humana, Friday

Plans going forward:

Estimated Premium Year 1, 2, 3: \* NA

Estimated Commission Income Year 1, NA

2, 3: \*

Primary Sales Initiatives: \* NA

Additional Information: non-None

completes, previous criminal convictions, carrier terminations,

bankruptcy, etc… \*

Date Signed: \* Friday, August 27, 2021

DocuSigned by: Charlie Hernandez -EF78EDOC102F4C7...