


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Austin Edwards
Phone Number *	(319) 560-5849
Email *	adedwards1994@yahoo.com
Address *	 106 Lincoln Ave Lisbon, IA 52253 United States
Planned Business Location (retail, office space, suite, home based) *	Office Space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	8 years in sales, mostly B2B prior to insurance, been with a State Farm office for the last 2 years
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	Currently working as a team member for a State Farm office. I joined their Agent Aspirant group in March 2021. After my experience with State Farm over the last two years and reviewing their new Agent payment program, I reached out to a few local independent Agents. The opportunity for growth and longevity seem to be much greater going independent.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Carrier access
What is Your Timeline in Making a Decision: *	6-12 months

Present Agency Information:

Current Written Premium? (Captive/Independent) *	500,000
PL%- VS - CL% ratio: *	98% PL vs 2% CL
Lead Carrier(s): *	State Farm
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	600,000 ; 900,000 ; 1,500,000
Estimated Commission Income Year 1, 2, 3: *	75k ; 110k ; 200k
Primary Sales Initiatives: *	Personal contacts, local volunteer groups, Facebook, Agency Elephant, phone calls
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	Can not actively solicit current State Farm clients, no other info
Date Signed: *	Thursday, September 2, 2021

DocuSigned by:
Austin Edwards
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