


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Scott Wilson
Phone Number *	(314) 422-5454
Email *	duckdecoy54@gmail.com
Address *	 2 Turtle Creek Ct Eureka, Missouri 63025 United States
Planned Business Location (retail, office space, suite, home based) *	Eureka, MO and/or Stoutsville, MO
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	28 years career – started out first 3 in personal lines Farmers captive, then went captive with Federated Mutual, commercial for 7 years. Made move after being recruited to Independent side for a large agency for 5 years and now 14 years with current.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency Motivation for exploring options?) *	Independent – buying my book of business and looking for better splits, technology, staffing, support on the back end and profit sharing/equity growth.
Please describe your typical Customer Profile	Commercial Lines
What are your most important needs? *	support/technology/market access
What is Your Timeline in Making a Decision: *	next 2-6 months

Present Agency Information:

Current Written Premium? (Captive/Independent) *	325,000
PL%- VS - CL% ratio: *	5% - 95%
Lead Carrier(s): *	Secura, Nova, QBE, Philadelphia, Selective, Travelers, Amerisure
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	4,400,000, 5,000,000, 5,850,0000
Estimated Commission Income Year 1, 2, 3: *	400,000, 450,000, 525,000
Primary Sales Initiatives: *	commissions, profit sharing, trips, equity
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	none
Date Signed: *	Wednesday, August 18, 2021

DocuSigned by:

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