CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

Name *	Joy Olivier
Phone Number *	(925) 822-8897
Email *	joy@joyolivierinsurance.com
Address *	861 E Stanley Blvd Livermore , CA 94550 United States
Planned Business Location (retail, office space, suite, home based) *	Office / home
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	16 years as a captive 10 in medical And a state leader on the state exchange
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	l'm a long-term award winning agency with an amazing team but we want an opportunity to do what's best for our clients and not with her carrier. Although we're always a district leader the pressure of performing more to meet their goals and not ours has become irritating. l've gone from loving my job to dreading it every day.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs?	Choice
What is Your Timeline in Making a Decision: *	10 days

Current Written Premium? 5.8 M (Captive/Independent) * PL%- VS - CL% ratio: * 70 to 30 Lead Carrier(s): * Farmers Foremost

Plans going forward:

Estimated Premium Year 1, 2, 3: * 400k

Estimated Commission Income Year 1, 40,80,160

2, 3: *

Primary Sales Initiatives: * Not sure

Additional Information: non-**Farmers** completes, previous criminal convictions, carrier terminations,

bankruptcy, etc… *

Date Signed: * Friday, August 20, 2021

8DA6945A6D3A428..