

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Ryan Hogan
Phone Number *	(614) 364-0320
Email *	ryan@ialtc.com
Address *	 7723 Tylers Place Blvd #318 West Chester, OH 45069 United States
Planned Business Location (retail, office space, suite, home based) *	Combo – Office & Digital Agency
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Life & Health MGA since 1994
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	Opening a full B2C Life, Health, & P&C agency in Montana with full funding support with goal to expand into similar communities in other states. We do have P&C expertise on our staff. We will have both personal & commercial lines of business.
Please describe your typical Customer Profile	Commercial Lines
What are your most important needs? *	Carrier contracts & Support structure
What is Your Timeline in Making a Decision: *	Making decision by end of September.
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	Independent \$1.5M annually L&H

PL%- VS - CL% ratio: *

None at this time. Bringing P&C on for new agency. Hiring experienced P&C agents.

Lead Carrier(s): *

North American, Banner, NGL, Securian (L&H)

Plans going forward:

Estimated Premium Year 1, 2, 3: *

For P&C - Conservative estimates - \$518k, \$610k, \$982k

Estimated Commission Income Year 1, 2, 3: * \$62,160, \$114,640, \$199,692

Primary Sales Initiatives: *

Lead sourcing for agents with appointment setters. Land Lease contracts required to purchase insurance through agency. Working housing market RE agents. Working with Chamber of Commerce. Expansion into new areas mid-year 2 or 3.

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *

None

Date Signed: *

Thursday, August 19, 2021

DocuSigned by:

Ryan Hogan

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