


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Crystal Harris
Phone Number *	(541) 255-5700
Email *	crystal.harris97321@gmail.com
Address *	 4453 Creel Ave SE Albany , Oregon 97322 United States
Planned Business Location (retail, office space, suite, home based) *	Retail office location
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	I was the Sales & Marketing manager for the Albany Democrat Herald and Corvallis Gazette Times for 13 years prior to moving into insurance.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	I've been a Farmers Agent for two years now. I'm interested in becoming an independent agent and having more freedom to be creative and use better marketing techniques with a company that's more forward thinking.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Financial security, creative freedom, solid reputation in my field.
What is Your Timeline in Making a Decision: *	6 months
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	\$2.5 million

PL%– VS – CL% ratio: * 65% PL – 35% CL

Lead Carrier(s): * Farmers, Foremost, CBIC, RPS, Hull

Plans going forward:

Estimated Premium Year 1, 2, 3: * \$2.75 million year 1, \$3 million year 2, \$3.5 million year 4

Estimated Commission Income Year 1, 2, 3: * \$450k year 1, \$475k year 2, \$500k year 3

Primary Sales Initiatives: * Network marketing, social media, referral partners

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * Standard Farmers contract.

Date Signed: * Sunday, August 1, 2021

DocuSigned by:
Crystal Harris
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