CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

Name *	Jon Roberts
Phone Number *	(770) 371-9101
Email *	jprobs1993@gmail.com
Address *	448 Glenn Donaldson rd Adrian, Georgia 31002 United States
Planned Business Location (retail, office space, suite, home based) *	Home based beginning. Then as business grows expand to Dublin ga
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	Been selling insurance since 2017. Been an State Farm aspirant since 2019
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	I have a fear that State Farm is heading in a direction that is not ideal for the agent. Also, l've seen the money and bonuses you can make but it all seems controlled and managed by State Farm even though they say, "it's your business.― Also, I don't like that they own the book of business and compliance is SO INTENSE. You can barely post anything on social media for you agency. My agent has been great. And is a very successful young agent. I just want to make sure l'm making the best long term decision for me and my family (wife & two daughters)
Please describe your typical Customer Profile	Personal Lines
What are your most important needs?	Ownership, freedom, financial gain, & truly helping the people I serve.

What is Your Timeline in Making a Decision: *	2022
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	125000
PL%- VS - CL% ratio: *	90% PL - 10% CL
Lead Carrier(s): *	State Farm
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	\$250,000 year one, \$325,000 year two, & \$500,000 year 3
Estimated Commission Income Year 1, 2, 3: *	\$37,500, \$48,750, & \$75,000 and any other bonuses offered
Primary Sales Initiatives: *	Social media marketing, internet lead providers, & strong referral program
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etc… *	All clear.
Date Signed: *	Tuesday, July 20, 2021

DocuSigned by:

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