

## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
- 
-

## Contact Information

**Name \*** Marshall Pranger

**Phone Number \*** (260) 443-8331

**Email \*** [marshpranger@gmail.com](mailto:marshpranger@gmail.com)

**Address \***   
2579 Willow Field Crossing  
Marietta, Georgia 30067  
United States

**Planned Business** Home/Office

**Location (retail, office space, suite, home based) \***

**Tell us about your background (Insurance, Financial, Tax Prep., what you did before) \*** 5 years Insurance. 1 captive, 4 Indy. Bachelors in RMI in 6 months, CIC designation.

**Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) \***

Been at the largest Indy agency in Northeast Indiana since 2018. Focus has been commercial but I'd like to find an even mix between private client and commercial. My mentor brought me in when I was 19 and had been my biggest support at the agency. He passed in March this year and since I have been stepped on/walked over several times. Along with questioning most moves that the agency makes, I think it's getting to a time I'd like to develop my own agency. I actively study new advancements within the insurance industry and would like to start a new agency with more technology than the traditional agencies.

**Please describe your typical Customer Profile** Commercial Lines

**What are your most important needs? \*** Carrier Partnerships

**What is Your Timeline in Making a Decision:** 2022  
\*

**Present Agency Information:**

**Current Written Premium? (Captive/Independent)** Indy, \$1,200,000  
\*

**PL%– VS – CL% ratio: \*** 85–15, commercial Heavy

**Lead Carrier(s): \*** Donegal, Hanover, Auto–Owners, Selective

**Plans going forward:**

**Estimated Premium Year 1, 2, 3: \*** \$500k per year

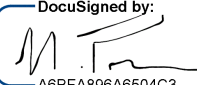
**Estimated Commission Income Year 1, 2, 3: \*** \$60k per year

**Primary Sales Initiatives: \*** Build a towing insurance program. I currently insure the 3 largest in Midwest.

**Additional Information: non-completes, previous criminal convictions,** 3 year Non–Compete. Option to buy, 1x rev

**carrier terminations,  
bankruptcy, etcâ€¦ \***

**Date Signed: \*** Monday, July 19, 2021

DocuSigned by:  
  
A6BFA896A6504C3...