

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name * Travis Buchanan

Phone Number * (812) 276-1533

Email * travisbuchanan20@hotmail.com

Address * 
 1220 North Woodlawn Dr
 West Baden , Indiana 47469
 United States

Planned Business Location (retail, office space, suite, home based) * Still undecided. Would be open to retail space rent or working from home office

Tell us about your background (Insurance, Financial, Tax Prep., what you did before) * I was a heavy equipment operator for 20 years from 1997-2017. I had a friend that worked at Farm Bureau for 7 years and he bought a independent agency. I got my P&C and Life and Health license and decided to work as an agent for him

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *

I am a captive agent now and have been since January 2018. I previously worked as an agent when I first started with a friend that had bought a independent agency. I worked for him for a year and realized who did and would always make the money that I would want to work hard at achieving some day the agency owner!! I had the opportunity to work for a captive insurance agency from 2018 to present. I would like the ability to become an independent agency and have heard nothing but great things about CIA if a person™ wants to succeed as an independent. I am in the early stage and wanting to get some additional information on some things. I wouldn™t want to jump into this and have read that it takes time to get everything lined out on the independent side of everything. I worked for a independent agency for a year before I started captive and it is the way to go for my

insurance career long term. If someone could schedule a time to call me for the beginning stage and to see if CIA would possibly be a good fit for my career I would appreciate it.

Please describe your typical Customer Profile Personal Lines

What are your most important needs? * Being my own boss and being able to quote all insurance instead of a certain appetite with my current captive agency

What is Your Timeline in Making a Decision: 6 months
*

Present Agency Information:

Current Written Premium? (Captive/Independent) \$100000
*

PL%- VS - CL% ratio: * 90% personal 10% commercial

Lead Carrier(s): * Indiana Farm Bureau

Plans going forward:

Estimated Premium Year 1, 2, 3: * 400000

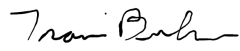
Estimated Commission Income Year 1, 2, 3: * 70,000, 80,000, 90,000

Primary Sales Initiatives: * Life bonus and household bonus and profit bonus

Additional Information: non- 2 year non compete clause if I were to leave FB

completes, previous
criminal convictions,
carrier terminations,
bankruptcy, etcâ€¦ *

Date Signed: * Monday, July 12, 2021

DocuSigned by:

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