## **CIA Prospective Agent Non-Disclosure**

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy  $\hat{a} \in \mathbb{C}$  Draft $\hat{a} \in \bullet$  of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.

2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.

3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.

4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.

5. The validity and performance of this contract are governed by the laws of the State of Colorado.

6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information	
Name *	KK Alloway
Phone Number *	(571) 334-1817
Email *	jkalloway@gmail.com
Address *	813 Forest Ave Henrico, Virginia 23229 United States
Planned Business Location (retail, office space, suite, home based) *	Office Space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	Insurance & Financial
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	After experiencing a pandemic, building a new house and a pregnancy/new baby in 2020, I recently signed my permanent contract with State Farm after 1 year, and got my loan originator license through their partnership with Rocket Mortgage. My husband is a partner at a financial firm and a certified financial planner and is trying to convince me to go Independent so we can do more joint work together and fully own my book. I love State Farm as other members of my family have worked for them for over 30 years but I feel like I owe it to myself to explore.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Represent carriers who deliver on their promise to our cusyomers

What is Your Timeline in Making a Decision: *	Flexible / no timeline
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	400000
PL%- VS - CL% ratio: *	99 v 1
Lead Carrier(s): *	State farm
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	1.1M, 1.9M, 2.9M
Estimated Commission Income Year 1, 2, 3: *	280k, 340k, 370k
Primary Sales Initiatives: *	Grow while keeping low lapse/can
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etc… *	None
Date Signed: *	Saturday, July 10, 2021

DocuSigned by: Eaye-lun alloway 24D016B0CD974EF...