


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information


Name *	Joseph Newton
Phone Number *	(478) 918-3032
Email *	joseph.newton88@gmail.com
Address *	 7110 Town Center Way Suite 7 Brentwood, Tennessee 37027 United States
Planned Business Location (retail, office space, suite, home based) *	7110 Town Center Way Ste 7 Brentwood, TN
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	4 years State Farm Insurance producer and 2 years in Banking
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I'm currently going through the latter stages of opening with a captive carrier. The whole process of jumping through hoops opening with this company has been at a snail's pace. Because of them, it is costing me money. After evaluating the last couple of months, I would like to explore my options of going independent. I have followed your page on Facebook for over a year and have heard nothing but great comments about your business.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Training, Access to different carriers,
What is Your Timeline in Making a Decision: *	1 Week

Present Agency Information:

Current Written Premium? (Captive/Independent) *	When I was an agent staff at State Farm I sold \$30k in new premium per month
PL%- VS - CL% ratio: *	80% vs 20%
Lead Carrier(s): *	State Farm

Plans going forward:

Estimated Premium Year 1, 2, 3: *	Year 1 \$500k, Year 2 \$1mil, Year 3 \$1.6mil
Estimated Commission Income Year 1, 2, 3: *	Year 1 \$70k, Year 2 \$100k, Year 3 \$120k
Primary Sales Initiatives: *	Growing
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	None
Date Signed: *	Saturday, July 10, 2021

DocuSigned by:

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