


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	George Pascaris
Phone Number *	(248) 210-5522
Email *	georgepascaris@msn.com
Address *	 765 Grace St Northville, MI 48167 United States
Planned Business Location (retail, office space, suite, home based) *	Retail in plaza
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	I own multiple businesses for many years, Boneyard Restaurant, multiple Plazas, Building Homes etc.. Also my brother and cousin are currently captive agents with Farm Bureau that may be leaving there in near future to join me.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	Ive been in ownership of restaurants and other ventures all my life. I want to settle down and get in the insurance world. I know a lot of people from business owners to lenders to Real Estate Agents so I feel I would be very successful here. My motivation is to get out of the restaurant business and insurance always intrigued me. My brother and Cousin currently due it and I send a ton of business their way. Would be nice if I could write all that business!
Please describe your typical Customer Profile	Commercial Lines
What are your most important needs? *	Good carriers with a great product. Good support behind us is a huge plus as well.
What is Your Timeline in Making a Decision: *	ASAP. Ready to go! Office space is already locked down.

Present Agency Information:

Current Written Premium? (Captive/Independent) *	na
PL%- VS - CL% ratio: *	na
Lead Carrier(s): *	na

Plans going forward:

Estimated Premium Year 1, 2, 3: *	Year One- 1,500,000. Year 2- 2,000,000. Year 3- 2,500,000
Estimated Commission Income Year 1, 2, 3: *	Year One- 150,000. Year 2- 200,000, Year 3- 250,000
Primary Sales Initiatives: *	Tackling commercial business, creating my own leads, being fully automated using Agency Elephant to help close leads, building a killer sales staff
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	NONE-Great Financial position
Date Signed: *	Monday, June 21, 2021

DocuSigned by:
George Pascaris
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