


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Myles Johnson
Phone Number *	(623) 229-0674
Email *	myles@garzellagroup.com
Address *	 10743 E San Salvador Dr Scottsdale, Arizona 85258 United States
Planned Business Location (retail, office space, suite, home based) *	office
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	11 years in P&C Insurance, 3 with Farmers, 8 independent
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	\$33M book of business, spanning all 50 states and internationally. Looking to see what your support channel might have to offer. 35 employees located in Scottsdale, AZ
Please describe your typical Customer Profile	Other
What are your most important needs? *	Support, Access to markets, best in class commissions
What is Your Timeline in Making a Decision: *	3 months
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	\$33M

PL%- VS - CL% ratio: * 70/30 CL over PL

Lead Carrier(s): * Overall Travelers \$4M

Plans going forward:


Estimated Premium Year 1, 2, 3: * new biz written- \$10M, \$14M, \$18M

Estimated Commission Income Year 1, 2, 3: * overall- \$5M, \$7M, \$10M

Primary Sales Initiatives: * growth

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * none, already licensed and appointed

Date Signed: * Wednesday, June 23, 2021

DocuSigned by:

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