


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	John Lask
Phone Number *	(586) 697-0060
Email *	jdlask@yahoo.com
Address *	 29652 Chelsea st Chesterfield , Michigan 48051 United States
Planned Business Location (retail, office space, suite, home based) *	Office
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	25 years financial services/insurance
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	Currently 3 years in on a captive agency with Farm Bureau Insurance. Changes to corporate management and handcuffed us even more than when I started my agency 3 years ago and need more freedom with more options for my clients
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Options
What is Your Timeline in Making a Decision: *	Very soon, been waiting for CIA to come to Michigan
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	1.6 mil

PL%- VS - CL% ratio: * 54%?

Lead Carrier(s): * Farm Bureau Insurance

Plans going forward:

Estimated Premium Year 1, 2, 3: * 500000

Estimated Commission Income Year 1, 2, 3: * \$50k, \$100k, \$150k

Primary Sales Initiatives: * Continue to grow and staff my agency.

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * 2 year non compete

Date Signed: * Wednesday, January 6, 2021

DocuSigned by:
John Lask
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