


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

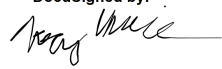
1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Kaylene McCormick
Phone Number *	(307) 267-8895
Email *	kayleneh28@gmail.com
Address *	 1820 Lakota Trail Bar Nunn, WY 82601 United States
Planned Business Location (retail, office space, suite, home based) *	Home Based, but I am open to renting a space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance, wedding dress sales
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I currently work as a team member for a State Farm office and I'm looking to see what other options are out there besides just becoming a State Farm independent agent. I'm not opposed to the idea, I just would like to see what else is out there and don't even know how to start. I like the idea of being a independent agent that's not pigeon holed to what one company can offer me when not everyone qualifies for that company.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Learning more about options in the industry
What is Your Timeline in Making a Decision: *	1 to 3 years, depending

Present Agency Information:

Current Written Premium? (Captive/Independent) *	Year to date is \$76,265 with a mix of p&c and life for just my production in the office. Total for 2020 for my production was \$176169 of new premium.
PL%- VS - CL% ratio: *	Closing ratio is 30.64%
Lead Carrier(s): *	State Farm
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	\$200000, 250000, 300000
Estimated Commission Income Year 1, 2, 3: *	\$6000, 12000, 15000
Primary Sales Initiatives: *	Commission and goal bonuses.
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	None
Date Signed: *	Monday, May 3, 2021

DocuSigned by:

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