


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Courtney Martz
Phone Number *	(260) 224-1848
Email *	crm6910@gmail.com
Address *	 6910 W 100 N Andrews, IN 46702 United States
Planned Business Location (retail, office space, suite, home based) *	Home based to start possible office space if I decide it is needed
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	15 years underwriting with a commercial specialty risk company, 8 years with a captive agency
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	Currently with a captive company and have no support. Our rates are not competitive and their solution is to quote more. Getting opportunities are good quality accounts and not able to write the business due to rates and not able to shop among different carriers being with a captive.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Quality carriers, support and training
What is Your Timeline in Making a Decision: *	My timeline is flexible. Just starting the process not in a hurry want to get the right fit and make the best decision for me.

Present Agency Information:

Current Written Premium? (Captive/Independent) *	1,200,000
PL%- VS - CL% ratio: *	75 - 25
Lead Carrier(s): *	Indiana Farm Bureau Insurance - United Farm Family
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	150,000, 175,000, 200,000
Estimated Commission Income Year 1, 2, 3: *	at least 25% each year
Primary Sales Initiatives: *	automation, business social media,
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	I have a non-compete with current company but past history says they do not pursue it.
Date Signed: *	Tuesday, April 27, 2021

DocuSigned by:

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