


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Max Sellers
Phone Number *	(731) 438-7797
Email *	maxsellers96@gmail.com
Address *	 50 Coldwater Cv. Savannah, Tennessee 38372 United States
Planned Business Location (retail, office space, suite, home based) *	Home based at the beginning, but I will be looking for an office space within the first year.
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	I have spent the last 3 years in the industry. I started with a small supplemental health company in the area, but the last two years I have been with a Keystone Agency in Memphis, TN. I have worked as a middle-market commercial producer.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	As stated above, I have spent the last two years with this agency out of Memphis, TN. I am looking at moving back to Savannah and starting my own agency. I have had some issues with the principal agent in our office. He does not like for me to do any of my own marketing, which has lead to a few clients slipping through the cracks and not being serviced like they should.
Please describe your typical Customer Profile	Commercial Lines
What are your most important needs? *	Being my own boss
What is Your Timeline in Making a Decision: *	1-6 months. If I can find the right team to partner with I would not mind moving fast, but I am also in no rush and want to make sure I am making the right decision.

Present Agency Information:

Current Written Premium? (Captive/Independent) *	Independent/ \$1,500,000
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PL%- VS - CL% ratio: *	10
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Lead Carrier(s): *	Chubb/Travelers
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Plans going forward:

Estimated Premium Year 1, 2, 3: *	1,250,000
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Estimated Commission Income Year 1, 2, 3: *	150,000
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Primary Sales Initiatives: *	Focus on niches. I have carved out a niche in forestry and marine services.
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Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	Currently working with my attorney to review all contracts that were signed with my current employer.
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Date Signed: *	Monday, April 26, 2021
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DocuSigned by:

Max Sellers

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