


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
-
-

Contact Information

| | |
|---|--|
| Name * | Vicki Barry |
| Phone Number * | (586) 746-8342 |
| Email * | vlgiordano1@gmail.com |
| Address * |  22620 Euclid St St Clair Shores, MI 48082 United States |
| Planned Business Location (retail, office space, suite, home based) * | Office space |
| Tell us about your background (Insurance, Financial, Tax Prep., what you did before) * | I've been in the insurance industry for 15 years. |
| Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) * | I've worked for independent agencies for the last 14 years. I love being independent and my goal has always been to open my own agency one day. I feel like now it the time. |
| Please describe your typical Customer Profile | Personal Lines |
| What are your most important needs? * | Great carriers with the eight coverage. |
| What is Your Timeline in Making a Decision: * | 6 months. |
| Present Agency Information: | |
| Current Written Premium? (Captive/Independent) * | 500,000 |

PL%– VS – CL% ratio: * 99% VS 1%

Lead Carrier(s): * Citizens

Plans going forward:


Estimated Premium Year 1, 2, 3: * I hope to surpass the million mark in premium by my 2nd year.

Estimated Commission Income Year 1, 2, 3: * 1–65k 2–90k 3– 125k

Primary Sales Initiatives: * Marketing myself and my competitive coverages. Youâ€™re insuring what people have worked their lives for, make sure you properly cover them.

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * I currently have a 2 year non compete with my employer. Iâ€™ve only been here for almost a year, so I donâ€™t have much clientele. My past employer I was with for almost 13 years and that non compete is up in June. I have bankruptcy in 2017.

Date Signed: * Wednesday, April 14, 2021

DocuSigned by:

824540BAC71C4B3...