


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

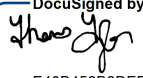
Name *	Thomas Taylor
Phone Number *	(812) 767-7294
Email *	thomasmtaylor99@gmail.com
Address *	 395 Persimmon Drive North Vernon, Indiana 47265 United States
Planned Business Location (retail, office space, suite, home based) *	Office space/home based
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Currently an insurance agent for Indiana Farm Bureau Insurance
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	I am a captive insurance agent with Indiana Farm Bureau Insurance. INFB is the first insurance company I have worked for and I have been here for 3 years. I love insurance and enjoy working for my clients, but the limited options with being captive and the very strict minimum life insurance requirements has been weighing on me. I want to have the freedom of writing business for my clients with a company that best fits their needs and also provide a non-pressure sales approach.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Income, good carrier options, flexibility, book ownership
What is Your Timeline in Making a Decision: *	6 months to 1 year

Present Agency Information:

Current Written Premium? (Captive/Independent) *	40,000 – captive
PL%- VS – CL% ratio: *	80% personal lines – 20% commercial lines
Lead Carrier(s): *	Indiana Farm Bureau Insurance is only carrier

Plans going forward:

Estimated Premium Year 1, 2, 3: *	\$120,000, \$125,000 \$130,000
Estimated Commission Income Year 1, 2, 3: *	\$80,000, \$85,000, \$90,000
Primary Sales Initiatives: *	Social media direct messages, social media sponsored ads, mailers, business card handouts everywhere, referral contests, cross sell, networking events in community
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦! *	Non-competes with Indiana Farm Bureau Insurance for 2 years
Date Signed: *	Thursday, April 15, 2021

DocuSigned by:

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