

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Bryan Dillman
Phone Number *	(317) 689-7413
Email *	bryan@bryandillman.com
Address *	 22345 Spicewood Dr Goshen, IN 46528 United States
Planned Business Location (retail, office space, suite, home based) *	Northern Indiana and Central Indianapolis
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Captive agent for American National 8 yrs. General Agent with ANPAC the last 13 months and have securities license
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I think American National under estimated the impact of COVID and I fear they are going to dismiss my 140k per year contract as a new scratch Multi-line General Agent in a few weeks. It has happened to a few others and I fear its coming.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Guidance. At 53 years old I would like to reduce the learning curve to start earning a bit more rapidly
What is Your Timeline in Making a Decision: *	Very soon I fear. and Bradley Flowers suggested I start here.

Present Agency Information:

Current Written Premium? (Captive/Independent) *	I would be starting again from scratch as I had to step away from my book when I took the new role with ANPAC.
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However, I think I can bring 3-4 agents with me. They are newer agents that I have placed in the last year but producing.

PL%- VS - CL% ratio: *

70% PL 15% CL 15% Life with a huge focus on building commercial and AG

Lead Carrier(s): *

Captive American National. Would be awesome to have options to better serve clients

Plans going forward:

Estimated Premium Year 1, 2, 3: *

1.5 mil +

Estimated Commission Income Year 1, 2, 3: * ? I am just looking to have a conversation at this point.

Primary Sales Initiatives: *

CAC

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *

No non-competes. No criminal.

Date Signed: *

Monday, April 12, 2021

DocuSigned by:
Bryan Dillman
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