


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Doug Miller
Phone Number *	(214) 606-0850
Email *	doug.miller22@sbcglobal.net
Address *	 6336 Stone Lake Dr Fort Worth, Texas 76179 United States
Planned Business Location (retail, office space, suite, home based) *	Home based, but would consider office
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	5 years as a Farmers agency producer. Before insurance, I was a private hitting instructor, and before that, did several years or route sales for Cintas and Blue Bell Ice Cream
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	I was recruited from my Farmers agency by an Allstate agency, but that ended up being a terrible fit, and I ended up leaving after only 6 weeks. I want to explore opening my own agency for a couple of main reasons. I am 50 years old, and really have no retirement nest egg built. I don't think making \$32-\$36k a year as an agency producer will help me build a possible retirement, but building an agency that I own just might. I also would like to be able to have the product that fits my customer, rather than having to find the customer to fit my product as a captive producer.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Start up guidance and training

What is Your Timeline in Making a Decision: * 6 weeks

Present Agency Information:

Current Written Premium? (Captive/Independent) * \$20k per month

PL%- VS - CL% ratio: * 99% personal, 1% commercial

Lead Carrier(s): * Facebook, EverQuote, Quote Wizard

Plans going forward:


Estimated Premium Year 1, 2, 3: * \$600k, \$750k, \$1 m

Estimated Commission Income Year 1, 2, 3: * \$60k, 75k, \$100k

Primary Sales Initiatives: * Facebook marketing, referrals

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etc. * Not perfect credit, but I am working on it. Just paid off all of my credit cards. I do have a high balance for parent loans for my daughters college, which is another reason I am interested in starting my own agency, so that I can get these paid off

Date Signed: * Friday, April 9, 2021

DocuSigned by:

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