


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Colby Martin
Phone Number *	(812) 239-2829
Email *	cmartin2829@ymail.com
Address *	 2509 Muscovy Ct Jeffersonville, Indiana 47130 United States
Planned Business Location (retail, office space, suite, home based) *	Office space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance agent for a captive carrier since 2016. 6 months prior served as a producer for a different captive. Prior to that, I was in retail cellular cells for 2 years.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	<p>Captive agent looking for options to be more client focused. While carrier has provided us with broker options, the commission cut is extremely low. Carrier has gotten to the point that it's all focused on its bonuses for management rather than building the agents.</p> <p>I get their position, but it feels like we're going separate ways and I have to focus on what's best for my family and my clients.</p>
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Training, experience. Leadership that understands the field and how to grow.
What is Your Timeline in Making a Decision: *	Within 6 months.

Present Agency Information:

Current Written Premium? (Captive/Independent) *	925,000 (captive)
PL%- VS - CL% ratio: *	85/15
Lead Carrier(s): *	Shelter, Progressive, Foremost

Plans going forward:

Estimated Premium Year 1, 2, 3: *	In current role 1,200,000/1,500,000/1,900,000. In a new role \$650,000/1,200,000/1,900,000
Estimated Commission Income Year 1, 2, 3: *	Currently 110,000/150,000/190,000
Primary Sales Initiatives: *	Life and auto growth bonuses
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	Non-compete 1 year or 25 miles from current office
Date Signed: *	Thursday, March 18, 2021

DocuSigned by:

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