


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy ~~of~~ Draft of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
5. The validity and performance of this contract are governed by the laws of the State of Colorado.
6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

Name *	Scott McGarry
Phone Number *	(310) 308-2541

Email *	scottmcg310@gmail.com
Address *	 1114 Tait st. Unit G Oceanside , California 92054 United States
Planned Business Location (retail, office space, suite, home based) *	Oceanside/Carlsbad, CA
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Farmers producer, independent life broker, and a senior agent for Brightway insurance.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I work as a producer for another agent currently and I have worked for two other agents. I have always been a top producer that takes their time to recommend what clients need and not what's best for me. I am looking for an independent agency so that I can grow my own business with the connections and take full advantage of my sales abilities.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Staff
What is Your Timeline in Making a Decision: *	ASAP
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	Around 850k in 2020
PL% - VS - CL% ratio: *	Not sure what this means.
Lead Carrier(s): *	Safeco
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	500k, 750k, 900k

Estimated Commission Income 50k, 75k, 90k
Year 1, 2, 3: *

Primary Sales Initiatives: * Home insurance through lenders and realtors

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€

Date Signed: * Thursday, October 20, 1994

DocuSigned by:
Scott McGarry
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