

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name * Austin Keckler

Phone Number * (719) 200-6307

Email * Akeckler121@gmail.com

Address * 
114 N Chelton rd
Colorado springs, Co 80909
United States

Planned Business Home based

Location (retail, office space, suite, home based) *

Tell us about your background (Insurance, Financial, Tax Prep., what you did before) * Insurance Claims basic, complex and Total loss settlements. Short period of insurance Sales with progressive and USAA

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *

As an insurance professional I currently work for USAA however have hit a road block with licensing in the State of Florida. Unfortunately due to my inability to provide documents in the short amount of time requested by the State of Florida, due to court closures due to covid-19, I have been informed that my employment will be terminated with USAA unless I am able to obtain my licenses in the 50 United States. Currently I am licensed in 46 states for personal lines sales. I do plan to obtain my P&C license as well but for the time being would like to focus on personal lines sales of Auto, Renters, Homeowners etc. Even though the news of potential unemployment with USAA is horrible especially during the current climate of the USA, it has not killed my spirit to continue with my insurance career and I am excited to explore opportunities for self sustained employment and being able to

write my own paycheck based on how much I put into own business rather than being stuck with the limited earnings of the corporate world.

Please describe your typical Customer Profile Personal Lines

What are your most important needs? * Freedom and access to carriers, ability to generate a solid commission.

What is Your Timeline in Making a Decision: Currently I am looking to make this decision by April 1st or sooner depending on the situation.

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Present Agency Information:

Current Written Premium? (Captive/Independent) * 0

PL%- VS - CL% ratio: * N/a

Lead Carrier(s): * N/a

Plans going forward:

Estimated Premium Year 1, 2, 3: * 1st year 180,000, second year 300,000, third year 500,000

Estimated Commission Income Year 1, 2, 3: * 1st year 60,000; second year 90,000; third year 150,000

Primary Sales Initiatives: * Provide the right coverage to meet the needs of the consumer while ensuring adequate coverage for their financial situation. Being a advocate for the consumer rather than just a sales agent pushing unneeded policies.

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * No adult criminal convictions, professional bankruptcies or appointment terminations.

Date Signed: * Wednesday, March 10, 2021

DocuSigned by:
Austin Beckler
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