CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

Name * Eric Bender

Phone Number * (402) 749–2632

Email * <u>ebender7289@yahoo.com</u>

Address *

1323 Jackson St

Omaha, Nebraska 68102

United States

Planned Business

Home based for now

Location (retail, office

space, suite, home

based) *

Tell us about your

3 years total. 2.7 captive.

background

(Insurance, Financial,

Tax Prep., what you

did before…) *

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *

I was first brought on to a captive Allstate agency when I started insurance. Ever since working in the field I knew that I wanted to own my own agency. I knew it was important to get some background experience before jumping the gun, and also prove to myself that I had the skills to produce and help others to achieve their highest potential. It it was extremely frustrating to be captive and lose a majority of prospects because of non-competitive rates so last November I joined a independent agency next-door in Council Bluffs Iowa. The company I was working for did not seem motivated to help me start my own agency so that's why I turned for to the soup for help. I know with my talents and business plan that I can create a profitable agency, I just need some help to get there.

Please describe your

Personal Lines

typical Customer

Profile

What are your most

Fair compensation, someone to guide me on the start up

important needs? *

What is Your Timeline Soon

in Making a Decision:

*

Present Agency Information:

Current Written

360,000 Yr 1 Allstate, 110,000k (3 months) Indy

Premium?

(Captive/Independent)

*

PL%- VS - CL% ratio: * This I do not know.

Lead Carrier(s): *

I produce my own leads

Plans going forward:

Estimated Premium

1M, 2.5M, 4M

Year 1, 2, 3: *

Estimated

This would depend on commission split

Commission Income

Year 1, 2, 3: *

Primary Sales

Generate leads through social media, 2 referrals per prospect minimum

Initiatives: *

Additional

Non compete with Allstate expires 10/2021

Information: non-

completes, previous

criminal convictions,

carrier terminations,

bankruptcy, etc… *

Date Signed: *

Friday, February 26, 2021

-DocuSigned by:

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