


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

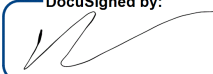
1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Ryan Balfour
Phone Number *	(719) 671-0334
Email *	ryan.balfour@gmail.com
Address *	 3412 Fairfield Ln Pueblo, CO 81005 United States
Planned Business Location (retail, office space, suite, home based) *	Retail
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	15 years finance, last two years captive insurance agent
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	As a captive agent I see that I write quote after quote after quote and unless it perfectly fits the box of what my company wants the rates end up being way too high and I end up turning away 9 out of 10 customers. If I could capture a few more of those with alternative options I could grow so much quicker and in turn make a lot more money.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Options
What is Your Timeline in Making a Decision: *	3 months max

Present Agency Information:

Current Written Premium? (Captive/Independent) *	\$2,000,000
PL%- VS - CL% ratio: *	90/10
Lead Carrier(s): *	Amfam
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	\$250k, \$400k, \$600k
Estimated Commission Income Year 1, 2, 3: *	\$40k, \$75k, \$120k
Primary Sales Initiatives: *	Market and Grow
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	None
Date Signed: *	Friday, February 5, 2021

DocuSigned by:

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