## **CIA Prospective Agent Non-Disclosure**

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy  $\hat{a} \in \mathbb{C}$  Draft $\hat{a} \in \bullet$  of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.

2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.

3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.

4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.

5. The validity and performance of this contract are governed by the laws of the State of Colorado.

6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information	
Name *	Aleisha England
Phone Number *	(706) 307-5228
Email *	aleishaenglandagency@gmail.com
Address *	Yes799 Christmas Ave Ste 500Bethlehem , Ga 30620United States
Planned Business Location (retail, office space, suite, home based) *	Retail office
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	Licensed AP for two years. Agency owner for one.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	Finishing my first year as a farmers agent. 2020 was hell. I don't like where the company is headed for 2021 and beyond.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	More sales = better cash flow.
What is Your Timeline in Making a Decision: *	I'd like to decide and implement a plan by my one year mark on 3/1/21
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	Right around 100k captive

PL%- VS - CL% ratio: *	Lack of support from farmers. I don't even know where in the system to get the info to tell you. It's sad. I know.
Lead Carrier(s): *	Farmers
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	l'd like to grow \$500,000 minimum each year.
Estimated Commission Income Year 1, 2, 3: *	If I stay with farmers 60–100k.
Primary Sales Initiatives: *	Direct mail, cold calling, community events.
Additional Information: non– completes, previous criminal convictions, carrier terminations, bankruptcy, etc… *	General farmers non-compete.
Date Signed: *	Wednesday, January 27, 2021

