


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information


Name *	Harrison Payne
Phone Number *	(530) 965-7273
Email *	Harrisonmpayne@gmail.com
Address *	 4555 Riddle Rd. Apt 132 Shasta Lake , California 96019 United States
Planned Business Location (retail, office space, suite, home based) *	Home based for the moment but talking to a commercial real estate broker to find a good agent
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	I have a background in marketing and Insurance sales. I've held a number of small sales roles through the years
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	I'm moving from being a captive agent into going independent. For the last 2 years I've done a lot of property and casualty insurance and am now moving more towards life and health insurance. I want to be able to keep doing property and casualty though because I have a number of existing contacts that I would love to keep and still do business with. Just trying to find a great company to land with and that I can do business and shop around through multiple carriers with.
Please describe your typical Customer Profile	Commercial Lines
What are your most important needs? *	Good commission structure and ability to shop around.
What is Your Timeline in Making a Decision: *	Asap

Present Agency Information:

Current Written Premium? (Captive/Independent) *	25,000
PL%- VS - CL% ratio: *	Unknown, I'm currently a subprodcer
Lead Carrier(s): *	TTC, and awl

Plans going forward:

Estimated Premium Year 1, 2, 3: *	I want to be able to write \$500,000 the first year and by year 3 consistently hit at least \$1,000,000
Estimated Commission Income Year 1, 2, 3: *	\$250,000 year one and want to hit at least \$500,000 by year 3
Primary Sales Initiatives: *	Generate more inbound business and market my ass off
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	No criminal convictions and no relevant non-competes
Date Signed: *	Friday, January 15, 2021

DocuSigned by:

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