

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name * Lexy Thompson

Phone Number * (580) 504-7703

Email * lexythompson@allstate.com

Address * 
16053 OK Hwy 177 W
Mannsville, Oklahoma 73447
United States

Planned Business Office space

Location (retail, office space, suite, home based) *

Tell us about your background (Insurance, Financial, Tax Prep., what you did before) * 10 years in insurance

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *

Currently a 2 year captive agent with Allstate. I chose Allstate because of the opportunity it presented to work for myself, as well as being told that going captive is better in the beginning because of the support and training behind it. In the beginning I felt like I was working for myself with an amazing support team behind me. As we get further into this, I am realizing that I do not work for myself, nor do I get to make my own choices for my agency. As well as little support. Many recent changes have happened in Allstate and I no longer even feel that my customers are in good hands with Allstate. I am looking into closing my agency and going independent to further my insurance career and have more opportunities for myself and my clients. I am at the very beginning stages of this and honestly am not even sure how to go about making a switch.

Please describe your typical Customer Profile Personal Lines

What are your most important needs? * Most importantly I need to be able to support my family financially.

What is Your Timeline in Making a Decision: Not sure.
*

Present Agency Information:

Current Written Premium? (Captive/Independent) * My book is right at 1 million.

PL%- VS - CL% ratio: * ...

Lead Carrier(s): * Allstate

Plans going forward:

Estimated Premium Year 1, 2, 3: * \$300,000

Estimated Commission Income Year 1, 2, 3: * ...

Primary Sales Initiatives: * Improve sales productivity and improve management and coaching

Additional Information: non-completes, previous criminal convictions, ...

carrier terminations,
bankruptcy, etcâ€! *

Date Signed: * Saturday, January 2, 2021

DocuSigned by:
Lexy Thompson
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