


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Andrew Schmitz
Phone Number *	(702) 378-3414
Email *	aschmitz@farmersagent.com
Address *	 1434 Yankee Doodle Rd Eagan, MN 55121 United States
Planned Business Location (retail, office space, suite, home based) *	Retail
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Current captive agent
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I am a current captive agent with Farmers. I'm looking for other carriers – especially looking to grow commercial – to offer as options to my clients.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Competitive Rates
What is Your Timeline in Making a Decision: *	2-3 months
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	732,207

PL%- VS - CL% ratio: * 90:10

Lead Carrier(s): * Farmers, Foremost, Hiscox, Hartford

Plans going forward:


Estimated Premium Year 1, 2, 3: * 805,000; 845,000; 887,000

Estimated Commission Income Year 1, 2, 3: * 73,000; 80,000; 84,315

Primary Sales Initiatives: * 25% increase on current commission

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * I am currently with Farmers. They have first right of refusal but can shop outside of Farmers if they are not competitive

Date Signed: * Tuesday, January 5, 2021

DocuSigned by:

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