CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

Name * Johnny Donohoe

Phone Number * (215) 962–6454

Email * <u>johnnydonohoe3@gmail.com</u>

Address *

2250 Second Street Pike Newtown, PA 18940

United States

Planned Business

Office Space

Location (retail, office

space, suite, home

based) *

Tell us about your

Passenger Transportation & Logistics

background

(Insurance, Financial,

Tax Prep., what you

did before…) *

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *

Currently own & run family business, a large passenger transportation business. [buses/limos/cars]. Was thriving up until covid hit. \$7.6mm in sales 2019 to down well over 75% 2020. Everything was 'gone' in the blink and it really opened my eyes having all of my eggs in one basket, being this company that we [my Dad] started in 2002. I just had my 4th child and it has really hit me hard on how to handle everything financially. That being said, I deal with all aspects of the business, but insurance is one that has always gotten a lot my attention. I found myself always educating others in our industry about their insurance and what to do, what not to do, etc. I feel it comes naturally. I figured this would be a great option to start something on my own and on the side and grow it at the pace I want and add that second income stream. Just took & passed my P&C License test today!

I have a large network to go after and am very confident I could be successful on this.

Please describe your

Personal Lines

typical Customer

Profile

What are your most

My family's security and well being

important needs? *

What is Your Timeline ASAP

in Making a Decision:

Present Agency Information:

Current Written

n/a

Premium?

(Captive/Independent)

PL%- VS - CL% ratio: * n/a

Lead Carrier(s): *

n/a

Plans going forward:

Estimated Premium

unknown

Year 1, 2, 3: *

Estimated

unknown

Commission Income

Year 1, 2, 3: *

Primary Sales

Vast personal network along w/ professional

Initiatives: *

Additional

None

Information: non-

completes, previous criminal convictions, carrier terminations, bankruptcy, etc… *

Date Signed: *

Wednesday, January 6, 2021

DocuSigned by: Johnny Donohoe
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