

## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

**Name \*** Kristopher Larson

**Phone Number \*** (480) 529-3387

**Email \*** [Krlarson27@gmail.com](mailto:Krlarson27@gmail.com)

**Address \***   
9212 e ellis st  
mesa, az 85207  
United States

**Planned Business** home based

**Location (retail, office space, suite, home based) \***

**Tell us about your background (Insurance, Financial, Tax Prep., what you did before) \*** Insurance (P&C)

**Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) \***

I am currently a captive agent working for one of the big insurance companies in the industry. i have my P&C License and have been selling since 2015. i want to get out of the captive and into a non captive position to obtain more freedom for myself and the for my clients. I want to have the ability to offer more than one company when it comes to writing a policy and being able to receive commission for my work. i also wish to get away from the constant metrics and adherence captive agents have to work under to in order to keep their job. i feel at this point being captive i cannot truly prosper because their are so many restrictions and limitations that do not allow me to serve the customer at my fullest capacity. Selling over the 50 states, i am very acquainted with the industry and wish to use my years of experience to help my local community with their insurance needs.

**Please describe your typical Customer Profile** Personal Lines

**What are your most important needs? \*** Having multiple options to my clients, and having the freedom to make my own careers

**What is Your Timeline in Making a Decision:** within the next 6 months  
\*

Present Agency Information:

**Current Written Premium? (Captive/Independent) \*** captive

**PL%- VS - CL% ratio: \*** n/a

**Lead Carrier(s): \*** Progressive, American Family, liberty mutual

Plans going forward:

**Estimated Premium Year 1, 2, 3: \*** not sure

**Estimated Commission Income Year 1, 2, 3: \*** enough to build the foudnation of my agency and keep myself afloat

**Primary Sales Initiatives: \*** not sure

**Additional Information: non-completes, previous criminal convictions,**

carrier terminations,  
bankruptcy, etcâ€¦ \*

**Date Signed: \*** Thursday, December 10, 2020

DocuSigned by:  
*Kristopher Larson*  
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