

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
-
-

Contact Information

Name *	Destini McGuire
Phone Number *	(720) 998-1480
Email *	destini@tlsinsagency.com
Address *	 17276 E 108th Place Commerce City, Colorado 80022 United States
Planned Business Location (retail, office space, suite, home based) *	Office space and home office
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Before insurance I was a server/manager at a Buffalo Wild Wings. My mom bought 3 books of business in Farmers, and we have been trying to maintain and salvage what was going on before us..
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	We are looking to put myself in the independent side, grow that business and then get rid of Farmers, when the time is right. Tammy will work the Farmers side and I will work on the Independent side. I wanna MAKE MONEY! I love protecting people, but I would like to give them options instead of being shot down with every prospect. I want to learn HOW TO SELL insurance. I haven't been taught that, I have learned how to retain. With covid taking over 6 months of our first year in Farmers I feel as though I should know this by now.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Training, mentors that want to help their minions.

What is Your Timeline in Making a Decision: * 2 months.

Present Agency Information:

Current Written Premium? (Captive/Independent) * 69,000

PL%- VS - CL% ratio: * Unsure

Lead Carrier(s): * Farmers

Plans going forward:

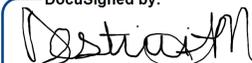
Estimated Premium Year 1, 2, 3: * .5 mill 1.25 mill 2.0 mill

Estimated Commission Income Year 1, 2, 3: * 75,000 100,000 115,000

Primary Sales Initiatives: * Unsure

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * Na

Date Signed: * Tuesday, December 1, 2020

DocuSigned by:

1F2287E3C3304BF...