


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
-
-

Contact Information

Name *	Idalia Villalpando
Phone Number *	(563) 357-7565
Email *	villalpandoidalia634@gmail.com
Address *	 841 18th Ave Apt 6 Moline, IL 61265 United States
Planned Business Location (retail, office space, suite, home based) *	Home based, possibly suite office in Moline area
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	I've been in insurance for the last 16 years and currently shifted from Farmers Insurance to Country financial.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency! Motivation for exploring options?) *	I'd like to have more options for personal and life products. I've done commercial business for restaurants and habitations but we aren't competitive. I can't shop any where else due to my captive contract. The company is going to make big changes in our contracts. It is not being shared what those changes are but I'd like to see what other options are available. My target market is the Latino community whom I can't be competitive in with my current company.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Training in social platforms, obtain higher bonuses to invest back.
What is Your Timeline in Making a Decision: *	30 days

Present Agency Information:

Current Written Premium? (Captive/Independent) *	10,000 a month
PL%- VS - CL% ratio: *	90-10
Lead Carrier(s): *	Country financial

Plans going forward:

Estimated Premium Year 1, 2, 3: *	120,000, 180,000, 240,000
Estimated Commission Income Year 1, 2, 3: *	36,000, 40,000, 44,000 my contract goes up to 5 years
Primary Sales Initiatives: *	Referrals partners, community leaders, social media
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	I have one more year no compete with Farmers Insurance. It expires April of 2021, clean background
Date Signed: *	Tuesday, December 1, 2020

DocuSigned by:

FC15622DB7B3402...